



February 7, 2017

To our Valued Customer:

As has been the case for the past several years, gypsum manufacturers have announced and put into place their annual pricing increase. We have done our best to notify our customers of the future price increase, and also as many general contractors and home builders, in an attempt to let as many people as possible know about this pricing increase. With in the past couple of weeks, our manufacturers have finally settled with us our final 2017 gypsum pricing.

With that being said, effective February 20, 2017 we will be increasing our gypsum pricing by **\$25 MSF** on all gypsum products. Any price protected jobs that you might have with Marriott Drywall will be honored, as long as these jobs are verified with us before the increase date. Call or email Harry or myself to discuss these protected jobs.

In addition to a drywall increase, there will be a 10% pricing increase for all steel studs, track, and steel products, and a 12% pricing increase for insulation products.

We appreciate your business more than ever, and will continue to do what ever is necessary to provide you with great service and reliability. If you have any questions or any projects that require bidding, please call Harry or myself anytime.

Thank you,

A handwritten signature in black ink, appearing to read 'Michael Bilicki', written in a cursive style.

Michael Bilicki